

ReVision Energy expanding its presence in Granite State

◆ **Completed 12 projects:** Company has been installing lots of systems in Maine and now plans to increase its market share here.

By **JIM KOZUBEK**

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DOVER — ReVision Energy Inc., a company that says it installed more than half of all photovoltaic and solar hot water heater projects in the state of Maine last year, has plans to increase its market presence in New Hampshire after installing 12 projects in this state so far.

"I'd love to see a new shop in the Granite State," said division leader Will Kessler. "This will hopefully let us be designing, installing and maintaining our systems from right nearby."

Residents and entities in New Hampshire currently send \$2 billion annually in

fossil-based energy purchases out of local economies, and thus, out of the state, he said.

The company recently completed a 41-kilowatt system at Oakhurst Dairy in Portland, Maine. The total cost was \$197,000 but was reduced to \$81,000 due to federal tax credits.

"It's absolutely an environmental initiative," Kessler said.

ReVision began as Energyworks in 2003 in Maine. Bill Behrens and Pat Coon were the original founding members. The company now has 32 employees including master electricians and tradesmen. Kessler leads a division based in Dover.

"The idea of a home that commits you to a 1,200-gallon per year heating oil relationship, and an electric bill that rises 5 percent a year with no real choice in the provider has never been less appealing," he said. "The investment ... makes a lot of sense."